#### **CENTURY ENKA LIMITED**

(Factory : Bhosari, Pune 411 026)

Phone : 020-66127300 Telefax : 020-27120113 Email : celpune.reception@birlacentury.com Website : www.centuryenka.com Company CIN : L24304PN1965PLC139075



Communicate at Post Box No. 17, Plot No. 72 & 72 A,MIDC, Bhosari, Pune - 411 026.

17<sup>th</sup> March 2022

Listing Department National Stock Exchange of India Ltd.	BSE Limited
Exchange Plaza, 5th Floor, Plot No.C/1, G Block	Phiroze Jeejeebhoy Towers Dalal Street,
Bandra-Kurla Complex	<u>Mumbai - 400 001.</u>
Bandra (E), Mumbai 400 051.	
Scrip Code : CENTENKA	<u>Scrip Code : 500280</u>

Dear Sir / Madam,

#### Sub: Investor Presentation of Century Enka Limited ('the Company')

### Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Pursuant to Regulation 30 of Listing Regulations, please find attached herewith the Investor Presentation- March 2022 of the Company.

This is for the information of the investors and for your records.

Thanking you,

Yours truly

For Century Enka Ltd.

(Rahul Dubey) Company Secretary FCS-8145

Encl: as above

Regd. Office: Century Enka Limited, Plot No. 72 & 72A, M.I.D.C., Bhosari, Pune-411 026.Mumbai Office: Industry House, 3rd Floor, 159-Churchgate Reclamation, Mumbai - 400 020.Telephone: 022-43215300, 22027875 I Telefax : (91) 022-22873952

An ISO 9001 : 2015, ISO14001 : 2015 & BS OHSAS 18001 : 2007 Certified Company



# **Century Enka Limited**

**Investor Presentation - March 2022** 



### Company **Overview**

- Century Enka Limited was established in 1965 by Late Shri B. K. Birla in collaboration with AKZO Nobel of Netherlands.
- The company has grown to become one of the largest producers of Nylon Filament Yarn (NFY) and Nylon Tyre Cord Fabric (NTCF) in India.
- The company produces a wide range of High-Quality Nylon Yarns for varied applications including fish-twines, conveyor belts, sports and active wear, sarees, intimate and foundation wear, etc.
- It also makes customised Nylon tyre cord fabric for reinforcement of tyres which are used in motorcycles, scooters, light commercial vehicles (LCVs), medium & heavy commercial vehicles (MHCVs) and off the road (OTR) vehicles.
- The Company's two state-of-the-art manufacturing facilities are located in Pune, Maharashtra and Bharuch, Gujarat, with a capacity of ~75,000 MTPA.
- The company's brand 'Enkalon' stands a testimony to the high quality of material which gives a soft, lustrous and elegant feel to the finished fabric.

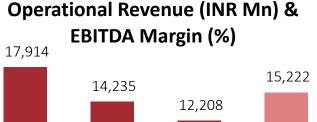


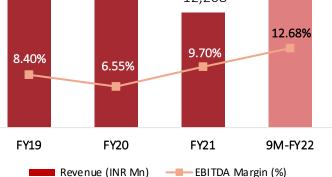


**NFY Domestic Market Share** 

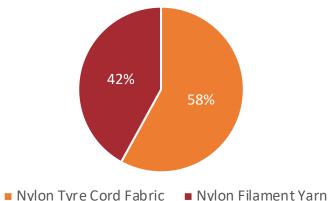








FY21 Product-wise Sales (%)



#### **Board Of Directors & Key Management Personnel**





**Mrs. Rajashree Birla** - As Chairperson of the Aditya Birla Centre for Community Initiatives and Rural Development, Rajashree Birla spearheads the social and community welfare activities across 40 companies in the Aditya Birla Group (ABG). The Aditya Birla Centre's initiatives in education, healthcare, sustainable livelihood and social reform work has benefitted more than 3000 villages and created a positive difference in the lives of seven million people. She also serves on the Board of Directors of almost all the major companies in the Aditya Birla Group.



**Mr. S.K.Jain – Independent & Non-Executive Director** - A practising advocate since 1972, S.K. Jain has, over the years, mentored about 250 advocates who are now engaged in successful practice of their own. Mr. Jain takes keen interest in the field of social welfare and education. He holds prominent positions in NGOs and educational institutions including Khadki education society, T.J College of Arts, Science & Commerce, Niramaya Trust, Apang Kalyankari Sanstha. He also represents various government bodies like municipal corporations as special counsel.



**Mr. K. S. Thar - Independent and Non-executive Director** - A practising Chartered Accountant, Mr. K.S. Thar is a Fellow of the Institute of Chartered Accountants of India, having experience of more than 30 years. Mr. Thar is a commerce graduate and a rank holder in the Inter as well as Final CA examination. His core areas are audit, corporate laws and accounting standards.



Group.

**Mr. Suresh Sodani - Managing Director** - Mr. Suresh Sodani is a Commerce Graduate, a Chartered Accountant & a Cost & Management Accountant by qualifications with over three decade of experience in the field of Finance, Accounts, IT, Logistic, Strategic Planning & Policy Formulation and Corporate Governance. Before joining Century Enka, he was in leadership role as Cluster Manufacturing Head for Vilayat and Karvar Units of Chlor-Alkali business of Grasim Industries.



**Mr. Rahul Dubey - Company Secretary -** Mr. Rahul Dubey holds a Master Degree (MSc) in Agrochemicals from G. B. Pant University of Agriculture & Technology, Pantnagar; a Law Graduate from University of Delhi and a Fellow member of Institute of Company Secretary of India with over two decades of experience in the domain Company Secretarial & Compliance work, Public Issue, Preferential issue, Acquisition. Prior to joining Century Enka, was a Company Secretary of JSW Cement Limited.



**Mr. Krishnagopal Ladsaria - Chief Financial officer** - Krishnagopal Ladsaria is a qualified Chartered accountant and a finance professional with over two decades of experience spanning the entire gamut of financial operations including public reporting, investor relations, treasury and banking, etc. Mr. Ladsaria was involved with organisations including A.F.Ferguson, India Rayon and Industries Ltd (now Aditya Birla Nuvo), Grasim industries Ltd and Hindalco handling audit and corporate finance.

**Ms. Krupa R. Gandhi** - Independent and Non-executive Director - Ms. Krupa R. Gandhi is a Commerce Graduate from Bombay University, a Fellow member of Institute of Chartered Accountants of India and is holding certificate of practice. She is a partner in M/s. Bansi S. Mehta & Co., Chartered Accountants from last 23 years and specialized in Corporate Advisory & Litigation Services in Direct Tax and Tax Audits.

Mr. Devajyoti N. Bhattacharya - Non-Executive Director Mr. Devajyoti N.

Bhattacharya is a Mechanical Engineer from National Institute of

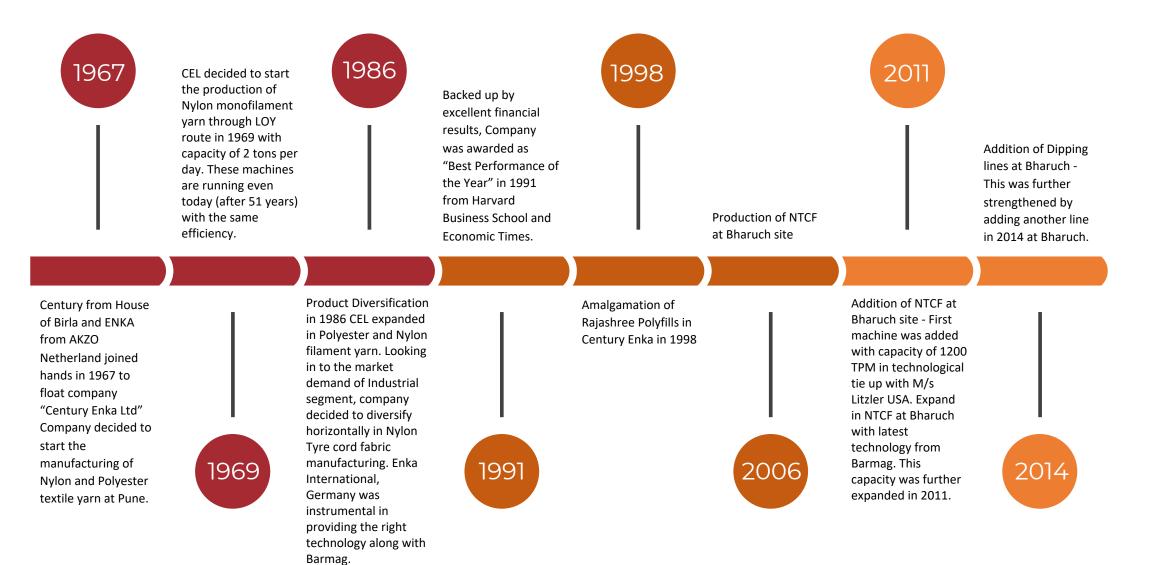
Technology, Rourkela & PG Diploma in Industrial Engineering from National

Institute of Industrial Engineering, Presently, Managing Director of Aditya

Birla Solar Limited and Board member in several companies of Aditya Birla

### Key Milestones





#### Awards and Accolades





Mr. Pannalal Soni (DGM - Safety Health and Environment) at Rajashree Polyfil (A Div of Century Enka Ltd.) is awarded with Gujarat State Safety Man of the Year 2017 by Directorate Industrial Safety & Health and Gujarat Safety Council.



1st Prize MEDA Energy Conservation Award for Century Enka- 2018



1st Prize MEDA Energy Conservation Award for Century Enka- 2018



National Safety Award 2017 by National Safety Council of India among Group – E of Manufacturing Sector



### Manufacturing Facilities



Century Enka has its manufacturing facilities at Pune & Bharuch which are ISO 9001:2015 certified.

Century Enka uses state-of-the-art technology to manufacture products that meet stringent quality standards.







# **Product Overview**

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### Nylon Filament Yarn

ENKA LIMIT ALIAN A

- Nylon filament yarn is a long continuous lustrous fibre, extensively used to produce a comprehensive range of textile fabrics such as sarees, draperies, furnishings and upholstery, sports-wear, mosquito nets and also for embroidery.
- Its properties make it the preferred choice over natural yarn options, such as cotton, silk and wool.
- Century Enka's superior product engineering ensures durability, softness and effective moisture management which makes nylon filament yarn most apt for new generation intimate fabrics and garments.

#### Usage of nylon filament yarn for different applications

- Ethnic/ Active/Work wear Accentuates the trend of wearing comfortable, carefree clothing that is fashionable. Offers high resistance towards wear and tear, good moisture absorption properties, soft feel and cost effectiveness.
- **Technical textiles / Industrial packaging** It comprises textile products manufactured where functionality is the primary criterion. Results in increased durability and sustainable high-end fabric with high abrasion resistance properties.
- **Eco- green** –These products are made by recycling yarn and polymer waste created during production. Additionally, production of dope-dyed yarns further helps in saving water and reducing dyeing related pollution.
- **Nylon blends** Blending allows us to achieve desired effects by incorporating the properties and characteristics of various yarns into a single fabric. Combining nylon filament yarns with other yarns helps increase the strength and stretch of the fabric.

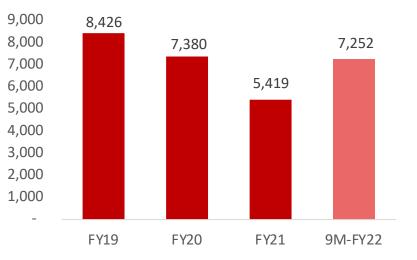
#### Features

- 10 times more moisture absorption than polyester
- Excellent softness and mild touch making it skin friendly
- High Tensile Strength give durability

- Good air-permeability
- Prevents mildew and fungi
  Easy
- Lightweight with exceptional strength
- Wrinkle and shrinkageresistant

- Easy to wash, fast drying
- Easy dyeability and bright colours
- Excellent lustre and drape
- Elasticity gives stretch and fit to body

#### NFY Revenues (INR Mn)





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### Product Categories - Nylon Filament Yarn

- Nylon Mono Filament Nylon Mono filament yarn are defined as a single strand of untwisted continuous fiber and is available in bright, semi and full dull luster through different routes of production. These multi-functional yarns are designed for varied weaving applications.
- Nylon Mother Yarn Mother yarn is a multifilament drawn yarn which is further converted into mono filament yarn by splitting the ends at spinning process. Their area of application is in sarees, dresses, drapes, mosquito nets. It also finds use in the automobile sector and in the manufacture of sports shoes.

#### **Multifilament Yarns**

- **FDY Fully Drawn Yarn** Fully drawn nylon filament yarn is produced at higher speeds along with intermediate drawing integrated at spinning. This enhances the stabilization of polymer through orientation and crystallization, a primary factor that contributes to strengthening the nylon filament yarn.
- **POY Partially Oriented Yarn** Partially oriented nylon filament yarn is commonly known as POY. It is the first form of yarn made directly from melt spinning process and finds various downstream applications such as ATY, DTY and draw warping.
- HOY High Oriented Yarn High oriented nylon filament yarn, commonly known as HOY, is similar to POY except that it is produced through the high speed spinning process to create stabilization and crystallization without the drawing process.
- **DTY Drawn Textured Yarn** Drawn textured nylon yarn is made from POY through texturising process, i.e. simultaneously twisted and drawn. DTY yarn is a continuous filament yarn that has been processed to introduce durable crimps, twists, interlaces, loops or other fine distortions along the length of the filament.

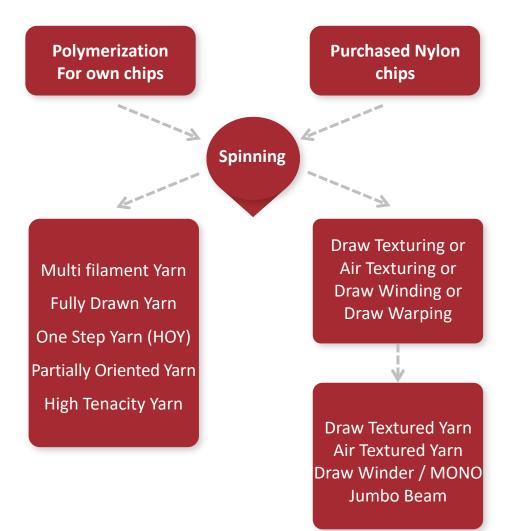
- ATY Air Textured Yarn ATY is obtained when POY is drawn and texturized through air stream in a chamber. ATY is also called spun-like yarn, owing to the hairy feeling like natural yarn.
- **Draw Winder** DW nylon filament yarn is a flat yarn obtained when POY is drawn, stretched and intermingled on draw winder or draw twisting m/cs.
- Jumbo Beam Jumbo beam group of POY yarns are drawn, intermingled and wound on beams for specified ends. These multi-functional nylon filament yarns are designed for a variety of weaving applications
- **TOW** It is a continuous synthetic filament strand collected in a loose ropelike form. It is cut to make small fibers for final usage in the flocking process.





### Manufacturing Process - Nylon Filament Yarn

#### **NFY Flow Chart**



#### **Process for Textile Yarn**

**POY:-** The chips (stored in hopper) are melted in extruder consisting of different heating zones and fed to the spinning pump. The polymer is filtered and spun through the spinneret. These filaments are then cooled down by quench air. The cooled yarn passes though finish oil application system. Then the yarn is wound on to PT in T/up.

**FDY:-** The process is same up to oil application in spinning. After Yarn comes in T/up & it goes though heated godets, the yarn is drawn and at same time is heat set. Then the yarn is wound on to PT.

**MOTHER YARN:-** It is fundamentally FDY yarn, with a specialty i.e. all the filaments of this yarn are separated and wound individually on metallic cops resulting into production of MONO Filament yarn.

**DRAW TEXTURIZING:-** Supply yarn is POY in this process, it is simultaneous drawn, false twisted though friction discs & heat set. Stretched and bulked yarns is produced by this process. It is used directly in weaving.

**AIR TEXTURIZING:-** Here, yarn is fed through the turbulent region of an air jet at a rate faster than it is drawn off on the other side of the jet. Yarn is Drawn & Air Textured. Processed Yarn is wound on paper tubes & send to market.

**DRAW WINDER:-** POY has high elongation as compared to FDY. In Draw winder, we draw the yarn between godet / Feed rolls. Each yarn end has its own cold godets.

**DRAW WARPING:-** The feed for this process is POY. Here, a definite number of POY spools are taken. All the ends of POY are passed through a stretching unit & drawing of the yarn takes place simultaneously. The drawn yarn is than wound on Beams.

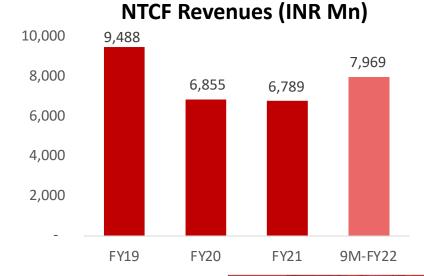
### Nylon Tyre **Cord Fabric**



- Century Enka provides high quality Nylon tyre cord fabrics for reinforcement of tyres which are used in motor cycles, scooters, light commercial vehicles (LMVs), heavy commercial vehicles (HCVs) and off the road (OTR).
- They provide shape to the tyres and support the weight of the vehicle. They are designed to keep tyres running longer and have significant effect on the performance of the tyres.

#### Sub - Products

- **Yarn** Dried chips are fed into a melt spinning machines. The molten polymer is filtered to form yarn of different linear density as per specifications. Fibres of different length and thickness are made by drawing them out at different speeds.
- The filaments are coated with water & oil to ensure dimensional stability, then they are air quenched and solidified, offering outstanding tensile strength and low shrinkage under heated conditions, as well as high elasticity.
- **Greige Fabric** Cord material is taken into the warp and interlaced with cotton or poly-cotton weft to produce reinforcing material for a wide variety of uses.
- Dipped Fabric Greige fabric is impregnated with an RFL (Resorcinol -Formaldehyde - Latex) solution. The dipped fabric is hot stretched to reduce the effect of thermal shrinkage in a process known as heat setting. It is passed through different ovens to create adhesion with rubber, thus imparting dimensional stability.

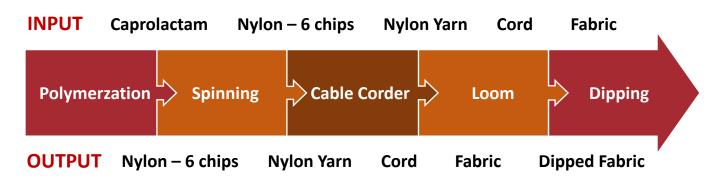






#### Manufacturing Process - Nylon Tyre Cord Fabric

- **Polymerization** is a chemical process of reacting monomer molecules together in a chemical reaction to form a polymer chain. Nylon 6 is made by polymerization of caprolactam in presence of water and inert medium at high temperature.
- **Industrial yarn spinning** is the process in which dried polyamide 6 chips are melted and molten polymer is passed through fine holes of spinnerets with specific pressure & temperature condition to form fine continuous filaments.
- **Twisting machines** are used in conversion of nylon 6 yarn into cord by ply and cable twisting. This nylon cord is further processed on weaving machine to produce nylon tyrecord fabric, which in greige/ dipped form is supplied to tyre companies.
- Loom is used to produce fabric by interlacement of warp and weft cord /yarn. This is characterized as weaving process. Warp material (nylon cord) is fed to loom through loom creel and condenser board so that uniform tension across the fabric width is maintained.
- The dipping process for tyrecord fabric is done to impart an adhesive coating on the surface of cord and to expose the cord to a temperature near the melting point of the fibre and stretching it at that temperature to achieve desired physical properties.











Industry & Strategic Overview

### Industry **Overview**

- The Global Synthetic Yarns Market size is projected to grow at a CAGR of 4.0% during the forecast period. This growth can be attributed to the increasing demand for automotive products and clothing items in emerging economies such as India and China coupled with innovations in textile technology.
- Textiles industries contribute 2% to India's GDP, 7% to India's industrial production and 16% to country's export and employs more than 18 million people directly and more than 20 million people indirectly.

#### **Growth Factors For Global Synthetic Yarns Market**

- The demand for synthetic yarns is increasing due to their wide range of applications. The properties such as ultra-lightweight fabrics and heat dissipation capacity are making this material more popular in the market. Other properties like thermal insulation, manufacturing fabric, and many others is leading significant growth of global market size.
- The use of synthetic yarns in automobiles has increased as it provides various benefits such as high strength, durability, and resistance to abrasion. These features help the manufacturers to meet their specific requirements and at the same time achieve cost-effectiveness. This is one of the main factors which contributes towards higher consumption of synthetic yarns by these industries globally.
- The synthetic yarn has several advantages over other traditional fibers like natural, silk, and cotton which are used to produce clothing items. These fabrics are often lightweight, thermostable (they don't burn), easy-to-care (machine wash/dry), and easily available at an affordable price point.
- NTCF is used as reinforcement material in Bias/Cross ply tyres, which are primarily used in truck, bus, two three wheelers, and off-the-road (OTR) vehicles used for mining, forestry, farming, heavy earth moving.
- Some of the structural changes and favourable macros revitalised the tyre industry. Demand for Bias Tyres improved because of the following reasons:
  - a) Tyre imports brought under restricted category resulting in steep drop in tyre imports
  - b) Anti-dumping duty on Truck and Bus Radials (TBR) Tyre imports from China resulted in Medium and Heavy Commercial Vehicle (MHCV) category cheap Radial Tyres getting replaced by domestic Bias Tyres.
  - c) Good monsoon, pro-farm Government policies prompted bumper demand in tractor (farm) tyres.
  - d) Lower interest rates and infrastructure push helped in revival of demand for commercial vehicles and OTR vehicles After the nationwide lockdown was lifted, tyre demand initially from the replacement market and later on from both Original Equipment Manufacturer (OEM) and the replacement market, led to sharp revival in NTCF demand. Lower imports due to shipping disturbances and revival in local demand in China also boosted NTCF demand in India.
  - e) Significant jump in export of tyres.

### Strategic **Overview**

# LENKY LIMIT

#### VISION

We aspire to be a leading and reliable organization in the business of tyre reinforcement and man-made textile yarn.

#### MISSION

We aim to provide innovative, cost-effective and sustainable solutions, while following fair commercial practices. By implementing total quality management, we ensure complete customer and stakeholder satisfaction.

#### **Recent Strategic Initiatives**

- The Company through in-house re-engineering, has converted one of the idle polyester POY machine into High tenacity Nylon Yarn Machine.
- The Company has approved the capital investment of around INR 309 Crs to strengthen its competitive position in tyre reinforcement market through modernization of plant and augmenting capacity by ~30% and INR 23 Crs to increase the capacity of draw texturized yarn and mother yarn.
- The Company is also making efforts to develop export market for Nylon Filament Yarn (NFY) made from Green Polymer.

#### **Other Initiatives**

- Effluent treatment
- Investments in renewable energy generation equipment
- Usage of modern machinery at facilities
- Continuously engaging with all stakeholders
- Cost optimization
- Improved product quality

- Zero water discharge
- Carbon emissions reduced
- Recycling nylon waste to convert into Caprolactam
- Installation of solar power panels and LEDs
- Installation of briquette-based boiler for steam generation
- Installation of ultrasonic humidifier



- > All Capex sanctioned by the Board are running as per schedule.
- > Orders for all the long delivery items have been placed with reputed equipment manufacturers.
- Capex spend of INR 421 Mn in 9M-FY22.
- Projected Capex spend of approximately INR 340 Mn in Q4-FY22 and INR 2,950 Mn in FY23.
- Target commissioning for NTCF expansion in Q4-FY23.
- Target commissioning of full capacity of Polyester Tyre Cord Fabric (PTCF) in Q4-FY24; Technical approval process for PTCF from target customers to start in FY23.
- > Expansion and value addition in NFY capacity to be fully completed by Q4-FY24.



# **Financial Overview**

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### Income Statement



PARTICULARS (INR Mn)	FY19	FY20	FY21	9M-FY22
Operational Revenue	17,914	14,235	12,208	15,222
Total Expenses	16,409	13,303	11,024	13,292
EBITDA	1,505	932	1,184	1,930
EBITDA Margins (%)	8.40%	6.55%	9.70%	12.68%
Other Income	216	422	240	191
Depreciation	450	455	409	292
Finance Cost	35	35	16	10
Exceptional Items	(45)	-	(82)	-
РВТ	1,191	864	917	1,819
Тах	425	(91)	208	474
PAT	766	955	709	1,345
PAT Margins (%)	4.27%	6.71%	5.81%	8.84%
Other Comprehensive Income	(42)	(72)	107	(31)
Total Comprehensive Income	724	883	816	1,314
Diluted EPS (INR)	35.05	43.72	32.46	61.56

### Balance Sheet

PARTICULARS (INR MN)	FY19	FY20	FY21	H1-FY22
ASSETS				
Non-current Assets	5,719	5,473	5,197	5,277
(A) Property, Plant & Equipment	5,429	5,155	4,810	4,660
(B) Capital Work In Progress	17	32	18	107
(C) Right Of Use Assets	0	77	74	73
(D) Intangible Assets	55	44	32	26
(E) Financial Assets				
(i) Investments	104	32	132	124
(ii) Others	21	22	21	26
(F) Other Non Current Assets	94	113	110	261
Assets Held for Sale	170	118	110	110
Current Assets	6,423	7,047	8,088	8,522
Inventories	2,171	2,324	1,910	2,362
Financial Assets				
(a) Investments	1,581	2,587	2,889	2,255
(b) Trade Receivable	2,049	1,524	2,324	2,492
(c) Cash And Cash Equivalent	48	42	83	145
(d) Other Bank Balances	18	19	516	706
(e) Others	14	158	62	70
Current Tax Assets Net	49	3	30	0
Other Current Assets	494	391	275	493
GRAND TOTAL – ASSETS	12,312	12,639	13,394	13,909

PARTICULARS (INR MN)	FY19	FY20	FY21	H1-FY22
EQUITY & LIABILITIES				
Equity	9,549	10,247	10,889	11,545
(A) Share Capital	219	219	219	219
(B) Other Equity	9,330	10,029	10,670	11,327
Non-current Liabilities	1,474	1,126	1,044	1,025
Financial Liabilities:				
(a) Borrowings	210	97	50	50
(b) Lease Liabilities	0	50	46	43
(c) Others	23	26	26	25
Provisions	96	99	115	130
Deferred Tax Liabilities (Net)	1,115	828	781	752
Other Non Current Liabilities	29	28	26	25
Current Liabilities	1,289	1,265	1,461	1,339
Financial Liabilities:				
(a) Borrowings	0	2	31	30
(b) Trade Payables:				
Total OS to Micro and Small Ent	30	40	63	62
Total OS to creditors	904	1,000	1,209	1,011
(c) Lease Liabilities		4	5	5
(d) Others	256	138	71	112
Other Current Liabilities	63	57	63	76
Provisions	19	21	19	22
Current Tax Liabilities	18	2	-	20
GRAND TOTAL - EQUITIES & LIABILITES	12,312	12,639	13,394	13,909

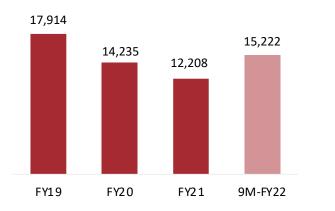


### Financial **Performance**

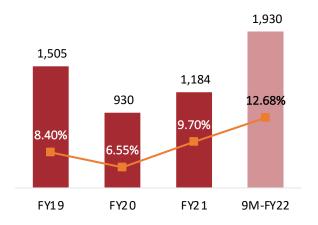




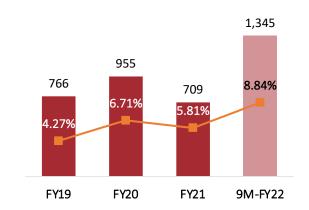




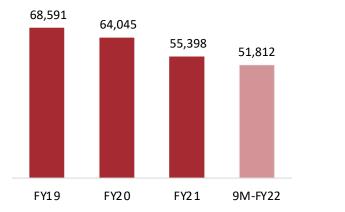
EBITDA (INR Mn) & EBITDA Margins (%)



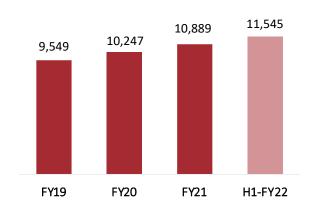
PAT (INR Mn) and PAT Margins (%)



Sales Volume (MT)



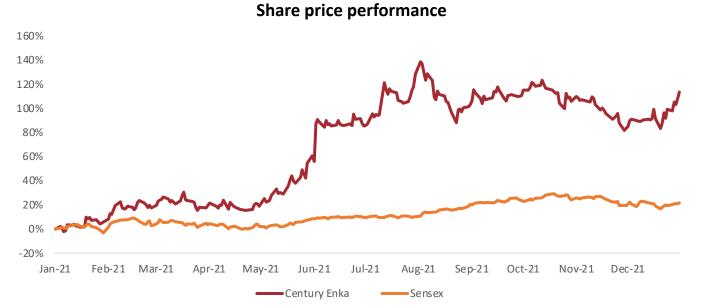
Net Worth (INR Mn)



Net Surplus Cash on Balance Sheet (INR Mn)



### Capital Market Information

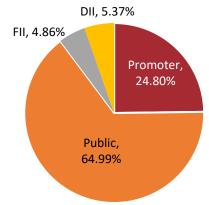


Price Data as on 31st December, 2021	INR
Face Value	10
СМР	452.7
52 Week H/L	518 /207
Market Cap (INR Mn)	12,049
No. of Share outstanding (Mn)	21.85
1 Year Avg. Trading Volume ('000)	1,56,255

Dividend (INR/share)







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